



DEXTERRA® POWERS UP SMUD'S MOBILE WORKFORCE WITH MOBILE COMMAND CENTER™

Bothell, WA – December 6, 2007 – Dexterra®, the business mobility company, today announced that Sacramento Municipal Utilities District (SMUD), the electricity provider for the Sacramento, California region, has selected Dexterra Mobile Command Center™ (MCC) and its Mobile Work Order application. The application – which will be integrated with the company's SAP ERP system – is being implemented to optimize the scheduling and dispatch of work orders across SMUD's vegetation management group, with a plan to extend the solution to other departments in the near future.

SMUD is the sixth largest publicly owned utility in the US in terms of customers served, and as a company has achieved global recognition for its innovative energy initiatives, in particular its tree-planting programs designed to reduce household energy spend on air conditioning through increased shade. Customer satisfaction is of the utmost importance to SMUD, and the company wanted a mobility solution that ensured its field workers in the vegetation management group could receive, review and complete work orders quickly, irrespective of time or location.

"We decided that Dexterra's solution best met our field mobility requirements, particularly the ability to tailor the solution to meet our needs," said John Lewis, Project Manager at SMUD. "The scalability of the solution will enable us to roll out to other departments once the first stage of the deployment is completed successfully."

Dexterra MCC is the industry's first enterprise application developed as a fully integrated end-to-end solution for provisioning, scheduling and dispatching mobile field service technicians. Together with Dexterra's Mobile Work Order application, Dexterra MCC will enable SMUD's vegetation management group to work smarter and more efficiently by always providing them with the information and resources they need to do their jobs from any location. Because workers are directly connected to SMUD's central scheduling and dispatch system, customer orders can be carried out and signed off in real time without the need for paperwork to be replicated back at the office.

"SMUD is a very progressive company – and one that has demonstrated a willingness to embrace innovative technologies within the utility space," said Marti Pozzi, Vice President and General Manager, North America, at Dexterra. "SMUD understands the importance of empowering their workforce with the right tools to do their job regardless of time or place, and that this will ultimately help deliver a better service to its customers. We look forward to working with SMUD closely over the coming months to ensure that the solution we roll out is exactly tailored to meet its needs."

ABOUT SMUD

As the sixth largest publicly owned utility in the country in terms of customers served, SMUD's innovative energy programs are known throughout the state, nation and world. SMUD's purpose is to provide solutions for meeting its customers' electrical energy needs. Its vision is to be a leader in customer satisfaction and a positive force in promoting community benefits.

ABOUT DEXTERRA

Dexterra is the only mobile enterprise application and platform company in the world that delivers a fully integrated, end-to-end mobile management solution for the mobile workforce.



Dexterra's flagship offering, Dexterra Concert™, enables customers to deploy mobile business solutions with complete flexibility, security and control. Dexterra's industry-specific solutions support the largest selection of wireless and mobile devices and integrate with the greatest number of enterprise back-office systems – all with minimal impact on a business' IT infrastructure.

Many of the world's premiere mobile technology companies and industry leaders rely on Dexterra to power their business mobility, including Emirates Airlines, IKON Office Solutions, Motorola, Stanford University and the United States Department of Homeland Security. Headquartered in Seattle and with offices in the Silicon Valley, Toronto, London, Cologne, Singapore, and Melbourne, Dexterra has an extensive partner ecosystem with technology leaders such as IBM, Motorola, Accenture, RIM, CapGemini, Telstra, and AT&T. For more information, visit www.dexterra.com.

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